

# 4Q'18 RESULTS PRESENTATION

February 2019

### **Disclaimer**

Safe Harbor Statement

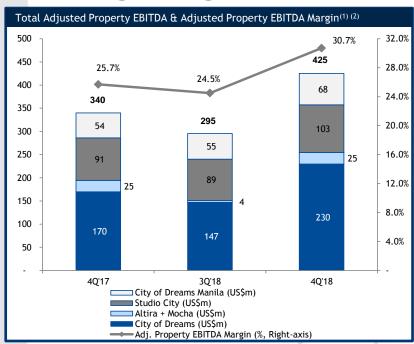
This presentation contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. The Company may also make written or oral forward-looking statements in its periodic reports to the U.S. Securities and Exchange Commission (the "SEC"), in its annual report to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties and a number of factors could cause actual results to differ materially from those contained in any forward-looking statement. These factors include, but are not limited to, (i) growth of the gaming market and visitation in Macau and the Philippines, (ii) capital and credit market volatility, (iii) local and global economic conditions, (iv) our anticipated growth strategies, (v) gaming authority and other governmental approvals and regulations and (vi) our future business development, results of operations and financial condition. In some cases, forward-looking statements can be identified by words or phrases such as "may", "will", "expect", "anticipate", "target", "aim", "estimate", "intend", "plan", "believe", "potential", "continue", "is/are likely to" or other similar expressions. Further information regarding these and other risks, uncertainties or factors is included in the Company's filings with the SEC. All information provided in this presentation is as of the date of this presentation and the Company undertakes no duty to update such information, except as required under applicable law.

This presentation contains non-GAAP financial measures and ratios that are not required by, or presented in accordance with, U.S. GAAP, including Adjusted property EBITDA and Adjusted EBITDA. The non-GAAP financial measures may not be comparable to other similarly titled measures of other companies since they are not uniformly defined and have limitations as analytical tools and should not be considered in isolation or as a substitute for U.S. GAAP measures. Non-GAAP financial measures and ratios are not measurements of our performance under U.S. GAAP and should not be considered as alternatives to any performance measures derived in accordance with U.S. GAAP or any other generally accepted accounting principles. Reconciliations of such non-GAAP financial measures and ratios to their most directly comparable financial measures and ratios are included in our earnings releases that have been furnished with the SEC and are also available on our Investor Relations website at http://ir.melco-resorts.com.

### 4Q 2018 Earnings Summary

Group-wide Adjusted Property EBITDA growth mainly attributable to better performance in the rolling chip and mass market table games segments

- 4Q Net Revenue of US\$1,396 million, up 5% y-y
- 4Q Adjusted Property EBITDA of US\$425 million, up 25% y-y, mainly attributable to better performance in the group-wide rolling chip and mass market table games segments.
- City of Dreams' adjusted EBITDA increased 35% y-y to US\$230
  million, which was primarily a result of better performance in
  the rolling chip and mass market table games segments.
- Studio City's adjusted EBITDA increased 12% y-y to US\$103 million.



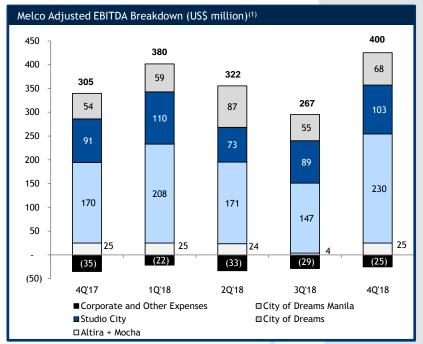
Source: Company filings Notes:

2. Adjusted Property EBITDA margin is adjusted Property EBITDA divided by net revenue

<sup>1. &</sup>quot;Adjusted Property EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine Parties under the cooperative arrangement (the "Philippine Parties"), land rent to Belle Corporation, Corporate and Other expenses and other non-operating income and expenses

### Melco Adjusted EBITDA 4Q 2018

Adjusted EBITDA increased 31% y-y

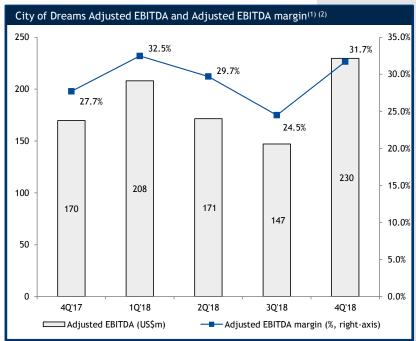


Melco Adjusted EBITDA Growth Breakdown <sup>(1)</sup>				
	Vs. 3Q 2018	Vs. 4Q 2017		
Altira + Mocha	+582%	0%		
City of Dreams	+56%	+35%		
Studio City	+15%	+12%		
Total Macau Property EBITDA	+49%	+25%		
City of Dreams Manila	+23%	+26%		
Corporate and Other Expenses	-13%	-28%		
Total Adjusted EBITDA	+50%	+31%		

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### City of Dreams 4Q 2018

Adjusted EBITDA increased 35% y-y



City of Dreams Key Operating Metrics					
(US\$m, unless otherwise stated)	4Q 2018	Vs. 3Q 2018	Vs. 4Q 2017		
VIP Rolling Chip	11,417	-7%	0%		
VIP win rate (%)	3.19%	+75bps	+48bps		
Mass Table Drop	1,308	-2%	+7%		
Mass Table Hold %	33.0%	+521bps	+435bps		
VIP GGR	366	+21%	+18%		
Mass GGR	433	+16%	+23%		
Slots GGR	39	-20%	-18%		
Total GGR	837	+16%	+18%		
Total Net Revenue	725	+21%	+18%		
Adjusted EBITDA	230	+56%	+35%		

Source: Company filings

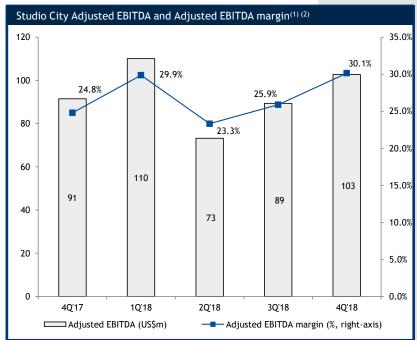
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<sup>1. &</sup>quot;Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation and other non-operating income and expenses.

<sup>2. &</sup>quot;Adjusted EBITDA margin" is adjusted EBITDA divided by net revenue

### Studio City 4Q 2018

### Adjusted EBITDA increased 12% y-y



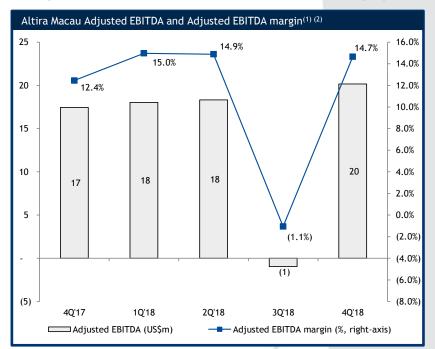
Studio City Key Operating Metrics					
(US\$m, unless otherwise stated)	4Q 2018	Vs. 3Q 2018	Vs. 4Q 2017		
VIP Rolling Chip	3,460	-32%	-40%		
VIP win rate (%)	3.82%	+70bps	+104bps		
Mass Table Drop	825	+2%	-3%		
Mass Table Hold %	27.0%	-25bps	+88bps		
VIP GGR	133	-16%	-16%		
Mass GGR	223	+1%	+1%		
Slots GGR	23	+22%	+4%		
Total GGR	379	-5%	-6%		
Total Net Revenue	341	-1%	-8%		
Adjusted EBITDA	103	+15%	+12%		

<sup>1. &</sup>quot;Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation and other non-operating income and expenses

<sup>2. &</sup>quot;Adjusted EBITDA margin" is adjusted EBITDA divided by net revenue

### Altira 4Q 2018

### Adjusted EBITDA increased 15% y-y



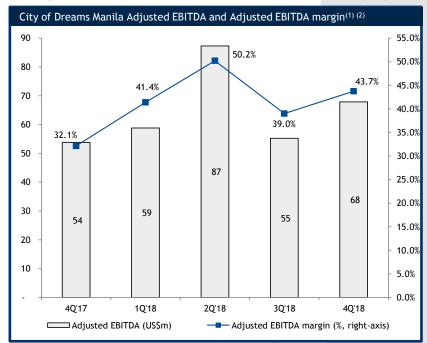
Altira Key Operating Metrics					
(US\$m, unless otherwise stated)	4Q 2018	Vs. 3Q 2018	Vs. 4Q 2017		
VIP Rolling Chip	6,524	+19%	+34%		
VIP win rate (%)	3.09%	+70bps	-22bps		
Mass Table Drop	127	-3%	+2%		
Mass Table Hold %	19.7%	+149bps	+129bps		
VIP GGR	202	+54%	+26%		
Mass GGR	25	+5%	+9%		
Slots GGR	1	-32%	+3%		
Total GGR	228	+46%	+23%		
Total Net Revenue	138	+52%	-2%		
Adjusted EBITDA	20	n.a.	+15%		

<sup>1. &</sup>quot;Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation and other non-operating income and expenses.

<sup>2. &</sup>quot;Adjusted EBITDA margin" is adjusted EBITDA divided by net revenue

### City of Dreams Manila 4Q 2018

Adjusted EBITDA increased 26% y-y



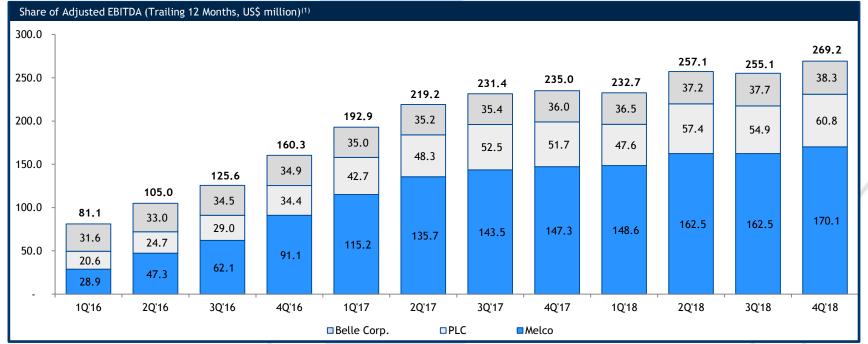
City of Dreams Manila Key Operating Metrics					
(US\$m, unless otherwise stated)	4Q 2018	Vs. 3Q 2018	Vs. 4Q 2017		
VIP Rolling Chip	2,376	-20%	-17%		
VIP win rate (%)	3.68%	+101bps	+61bps		
Mass Table Drop	197	-4%	+4%		
Mass Table Hold %	31.4%	-99bps	+44bps		
VIP GGR	88	+10%	+0%		
Mass GGR	62	-7%	+6%		
Slots GGR	49	0%	+12%		
Total GGR	199	+2%	+4%		
Total Net Revenue	155	+9%	-7%		
Adjusted EBITDA	68	+23%	+26%		

<sup>1. &</sup>quot;Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine parties under the cooperative arrangement (the "Philippine Parties"), land rent to Belle Corporation and other non-operating income and expenses.

<sup>2. &</sup>quot;Adjusted EBITDA margin" is adjusted EBITDA divided by net revenue

### City of Dreams Manila - Adjusted EBITDA breakdown

Growing share of Adjusted EBITDA from City of Dreams Manila



<sup>1.</sup> Based on company filings; Premium Leisure Corporation's (PLC) share represents payments made to the Philippine Parties while Belle Corporation's share represents cash payments made to Belle Corporation for building and land rent

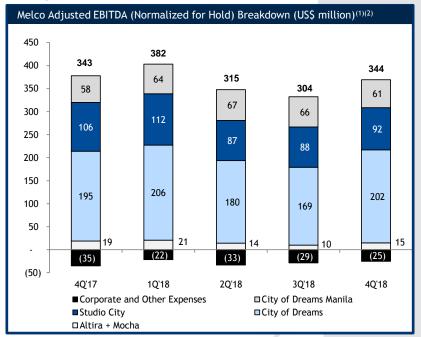
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**APPENDIX** 



### Melco Adj. EBITDA (assuming normalized VIP win rate) 4Q 2018

Adjusted EBITDA (Normalized for Hold) was broadly flat y-y



Melco Adjusted EBITDA (Normalized for Hold) Growth Breakdown <sup>(1)</sup>				
	Vs. 3Q 2018	Vs. 4Q 2017		
Altira + Mocha	+48%	-22%		
City of Dreams	+19%	+4%		
Studio City	+5%	-13%		
Total Macau Property EBITDA	+16%	-4%		
City of Dreams Manila	-8%	+4%		
Corporate and Other Expenses	-12%	-28%		
Total Hold-Adjusted EBITDA	+13%	0%		

<sup>1. &</sup>quot;Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine parties under the cooperative arrangement (the "Philippine Parties"), land rent to Belle Corporation and other non-operating income and expenses

<sup>2.</sup> Normalized VIP win rate is assumed to be 2.85%, which represents the midpoint of our expected rolling chip win rate. Melco Adjusted EBITDA (Normalized for Hold) is an estimate and is for illustrative purpose only

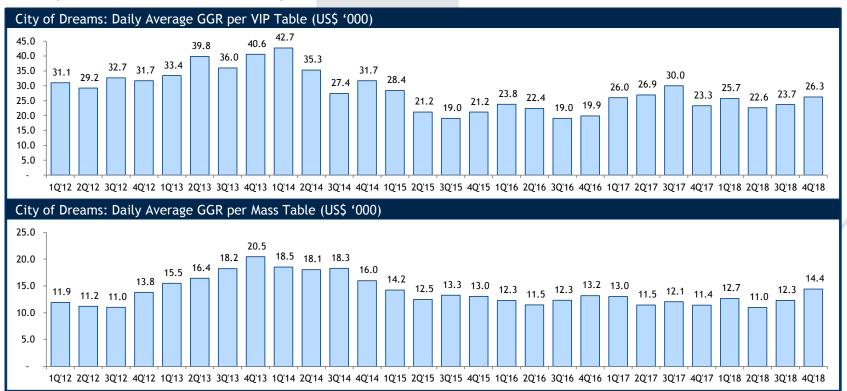
Melco: Table Yield Analysis
Continue to optimize table allocation across our portfolio of Integrated Resorts

Average number of Mass Gaming Tables

Average number of VIP Gaming Tables					
	4Q'17	1Q'18	2Q'18	3Q'18	4Q'18
Altira	64	65	64	67	66
City of Dreams	145	145	148	139	151
Studio City	46	46	46	44	46
City of Dreams Manila	115	117	120	125	128
Daily Average Win Per V	IP Table (US	5\$)			
	4Q'17	1Q'18	2Q'18	3Q'18	4Q'18
Altira	27,280	29,260	30,273	21,122	33,235
City of Dreams	23,287	25,710	22,608	23,680	26,266
Studio City	37,953	43,273	38,716	38,681	31,868
City of Dreams Manila	8,298	7,600	10,037	6,904	7,457

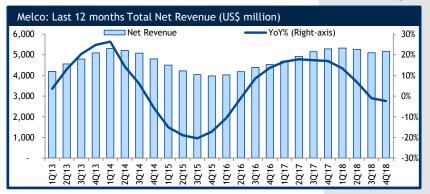
Average number of mass daming rables					
	4Q'17	1Q'18	2Q'18	3Q'18	4Q'18
Altira	39	39	39	39	37
City of Dreams	334	333	335	328	326
Studio City	247	248	247	244	247
City of Dreams Manila	176	177	179	182	173
Daily Average Win Per A	Nass Table (l	JS\$)			
	4Q'17	1Q'18	2Q'18	3Q'18	4Q'18
Altira	6,397	7,667	7,301	6,706	7,282
City of Dreams	11,425	12,660	10,994	12,304	14,433
Studio City	9,736	10,141	8,854	9,815	9,800
City of Dreams Manila	3,623	3,983	3,564	3,967	3,894

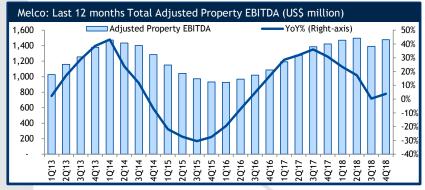
### City of Dreams Daily GGR Per Table



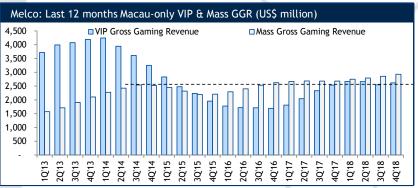
### Melco: Historic Revenue and Adjusted Property EBITDA

Melco's Macau Mass GGR has already surpassed the previous peak level in 3Q'14









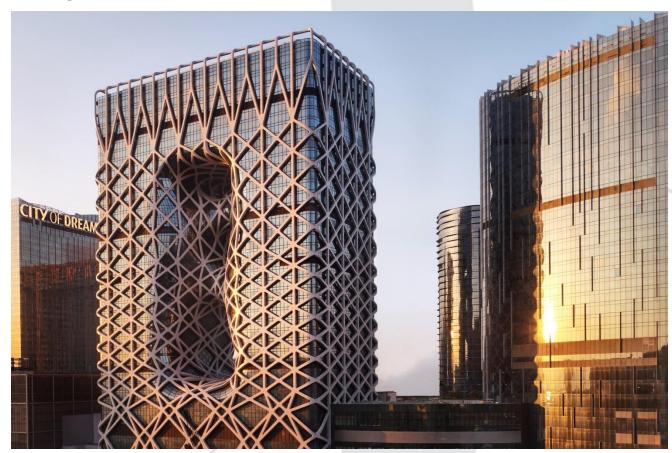
Source: Company Filings

2. Adjusted Property EBITDA margin is adjusted Property EBITDA divided by net revenue

Notes.

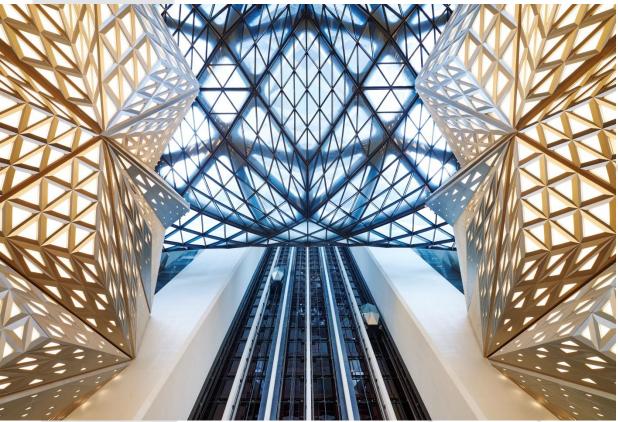
<sup>&</sup>quot;Adjusted Property EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine Parties, land rent to Belle Corporation, net gain on disposal of property and equipment to Belle Corporation, Corporate and Other expenses and other non-operating income and expenses.

### Morpheus: Exterior



### **Morpheus: Lobby**





### Morpheus: Sky Pool



### Morpheus: Alain Ducasse at Morpheus



### Morpheus: Other restaurants



Club Lounge



Voyages by Alain Ducasse

## Morpheus: Spa



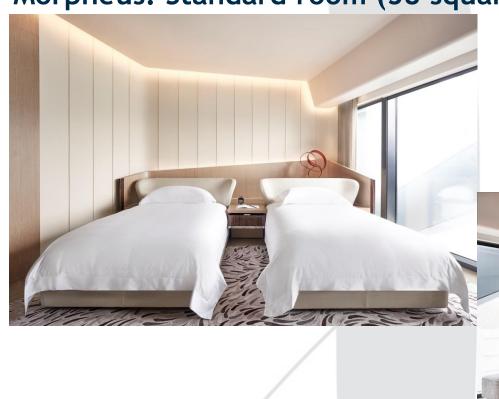


### Morpheus: Art on 23

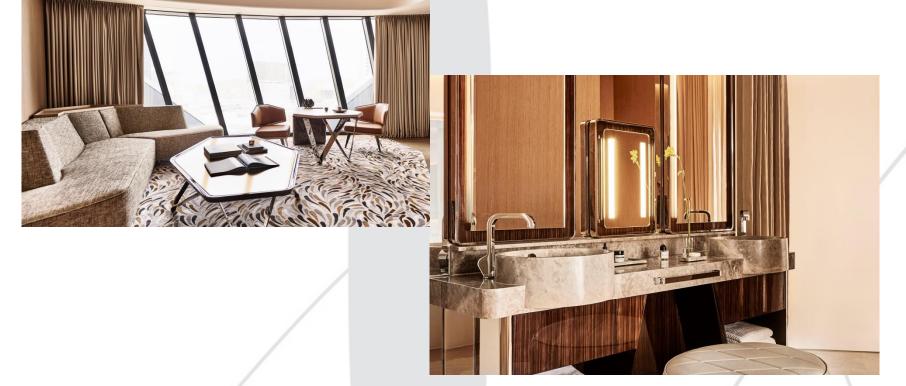


Source: KAWS, Melco Resorts

### Morpheus: Standard room (58 square meters)



### Morpheus: Prestige Suite (106 square meters)



## Morpheus: Villas (510 to 582 square meters)



**Duplex Villa** 



# (A) MELCO

THANK YOU